

Recommendation Letter

To Whom It May Concern,

Peace be upon you,

NAMA Chemicals extends its sincere appreciation to **Abdulmajeed Sulaiman Al-Hindi Company** for their work related to the valuation of the **JANA Cash-Generating Unit (CGU)**. The work delivered reflects a high level of professionalism, accuracy, and adherence to both international and local standards.

Based on the quality of work we observed, and the expertise demonstrated by the team in executing the scope of work, particularly the comprehensive data collection, precise analysis, and clarity of valuation methodologies—we recommend **Abdulmajeed Sulaiman Al-Hindi Company** for advanced valuation projects.

The submitted scope of work was distinguished by its depth and completeness, covering the following:

First: Data Collection

1. Legal Data

- Commercial Registration
- Contract Authorization
- Ownership Documents
- RCJY Compliance Documents

2. Financial and Accounting Data

- 10-year historical financial statements
- Auditor reports
- Fixed Asset Register (FAR)
- CAPEX / OPEX
- Production data
- Financial and cost structure
- Business plan and forecasts
- Market outlook and economic assumptions
- Capital structure

3. Technical Data

- P&IDs and Plot Plans
- Equipment Data Sheets
- EPC documentation
- Operation and maintenance records
- Operating life and running hours
- Design and current capacity
- Shutdown and turnaround records
- Asset condition
- Dimensions and weight
- Product categories

4. Technical and Administrative Interviews

With departments: Operations – Maintenance – Finance – Planning – Supply Chain

5. Physical Inspection

- Site visit
- Verification of physical existence
- Assessment of operational condition
- Reconciliation with the asset register
- Documentation of observations and photos

Second: Data Analysis & Sorting

1. Financial Analysis

- Asset life cycle analysis
- CAPEX vs. depreciation and inflation
- Assessment of forecast realism
- Exclusion of non-CGU assets

2. Technical Analysis

- Comparison with market specifications
- Maintenance analysis to determine remaining useful life
- Operational efficiency assessment

3. Field Inspection Results

- Identifying discrepancies
- Classifying assets by condition

4. Outputs

- Macro-level description
- Micro-level description including technical data, useful life, and condition

Third: Valuation

1. Market Approach

- Comparables
- Similar transactions
- Adjustments

2. Cost Approach

- Replacement cost
- Reproduction cost
- Summation method
- Depreciation (Physical – Functional – Economic)

3. Income Approach

- Discounted Cash Flow (DCF)
- Gordon Growth Model

4. Determining Recoverable Amount

- VIU calculation
- FVL COD calculation
- Selecting the higher value in accordance with IAS 36

Fourth: Report Preparation

1. Report Content

- Completion letter
- Executive summary
- Scope of work
- Methodologies
- Assumptions and limitations
- ESG considerations
- Data sources

2. Results

- VIU results
- FVL COD results
- Recoverable amount
- Sensitivity analysis

3. Compliance

- IVS 2025
- IAS 36 & IFRS 13
- CMA requirements
- TAQEEM report deposit certificate

Conclusion

Based on the above, **NAMA Chemicals** recommends working with **Abdulmajeed Sulaiman Al-Hindi Company**, given the quality of work delivered, the precision of their methodology, and the expertise demonstrated in preparing a comprehensive scope of work that meets the requirements of advanced industrial and financial valuation projects.

Sultan Hamoud Al Shammari

CFO

